

PERSONAL INFORMATION

Ana Simonovska



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Sex Female | Date of birth 06/08/1982 | Nationality Macedonian

WORK EXPERIENCE

2019-present

Lecturer and Researcher

Institute of Agricultural Economics at the Faculty of Agricultural Sciences and Food – Skopje (FASF), University “Ss. Cyril and Methodius” in Skopje (UKIM), ul. 16-ta Makedonska Brigada br. 3, 1000 Skopje

- **Associate Professor** 2019-present (Assistant Professor 2015-2019; Teaching Assistant 2009-2015)
- **Lecturer undergraduate** level studies: Farm Financial Management, Statistics, and Management of Fruit Production and Viticulture
- **Lecturer postgraduate** level studies: Rural Finance, Advisory Services and Communication, Mathematical and Statistical Methods (FASF Agricultural Economics MSc Program), Quantitative Finance-Theory and Applications (Double MSc Degree between FASF-Skopje and SLU-Uppsala, 2010/2011 and 2011/2012); Scientific and Research Methods, Statistics (FASF Agricultural Economics PhD Program)
- **Researcher** focusing on: Farm Capital Structure Decisions, Soft Budget Constraints, Farm Business Models, Investment decisions, Farm Crediting, Farm Land Market, Institutional Economics, Rural Development, Agricultural Knowledge and Innovation Systems (AKISs).

Business or sector Education / Research

2008 – 2012

Assistant to the Director of Studies

International double-degree Master in Agribusiness between Faculty of Agricultural Sciences and Food – Skopje (FASF) at Ss. Cyril and Methodius University in Skopje (UKIM) and the Swedish University of Agricultural Sciences (SLU) in Uppsala, ul. 16-ta Makedonska Brigada br. 3, 1000 Skopje

- Responsible for assisting in all management activities

Business or sector Education

EDUCATION AND TRAINING

September 2009 – October 2014

PhD in Agricultural Economics

Ss. Cyril and Methodius University in Skopje (UKIM), Faculty of Agricultural Sciences and Food – Skopje, Institute of Agricultural Economics

Dissertation in Assessment of the Impact of Financial and Investments Decisions on Farm Companies Performance with Econometric Applications of Panel Data

March 2006 – March 2008

MSc in Business Administration

Swedish University of Agricultural Sciences (SLU) in Uppsala, Department of Agricultural Economics
Thesis in Transaction Costs Analysis in Dairy Sector

October 2001 – March 2006

BSc in Agricultural Economics

Ss. Cyril and Methodius University in Skopje (UKIM), Faculty of Agricultural Sciences and Food – Skopje, Department of Agricultural Economics

December 2022 – September 2023

Certificate, full CECRA

European Forum for Agricultural and Rural Advisory Services (EUFARS) under the joint program with

Young Professionals for Agricultural Development (YPARD): EUFRAS-YPARD Young Advisors Mentoring & Training Program 22/23

- soft skills for farm advisors
- agricultural economics
- gender issues
- intergenerational issues
- health and work safety
- project planning
- mentoring advisory processes

February – March 2022

Certificate, Trainer for Savings Game, and Farmers Business Game

German Sparkassenstiftung for International Cooperation

- Contributing to the improvement of financial literacy of (rural) population

November 2019

Course in Development Economics

Duke University - Sanford School of Public Policy, North Carolina, USA

- Distinguished Humphrey Fellowship Programme in Development Economics

June 2012

Certificate, Panel Data Linear Analysis

The Barcelona Graduate School of Economics (GSE), Spain

- Microeconometrics Summer School

2015-2018

Other selected training

- Short course in Experimental Econometrics (FASF, 2018)
- Online Course in Agriculture, Economics and Nature (University of Western Australia, February-April 2015)
- Econometric Policy Analysis (University at Fribourg, Switzerland, February 2015)

PERSONAL SKILLS

Mother tongue(s)

Macedonian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
IELTS, Academic level.					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Skills

- Adept in most Microsoft Office programs incl. Office 365,
- Competent user of STATA and adaptive to the use of other statistical software,
- Competent user of different online pool software,
- Competent user of different data visualization software,
- Certified trainer in financial literacy programs of Sparkassenstiftung,
- Certified in methodological qualifications the IALB standards and the requirements for CECRA (Certificate for European Consultants in Rural Areas) by IALB and EUFRAS,
- Good communication skills gained through my experience as a lecturer, facilitator, trainer, panelist, moderator, etc.,
- Flexible to perform in different environments.

Driving licence

B

ADDITIONAL INFORMATION

Projects participation

- Key Expert in Farm Management within the project 'Modernization of the Advisory Services for Operators in the Agriculture Field in North Macedonia'. Ministry of Agriculture, Forestry and Water Economy of the RNM (04/2023-04/2024).
- National Expert on 'Agricultural Knowledge and Innovation Systems (AKIS) in North Macedonia, within the project 'Agricultural Policy Dialogue Germany Western Balkans' / SWG project (04/2023-present).
- Regional and National Expert on the Role of Women in the Rural Areas in the Western Balkans within the project 'Agricultural Policy Dialogue Germany Western Balkans' / SWG project (05/2023-ongoing).
- Regional and National Expert on the Rural Youth in the Western Balkans within the project 'Agricultural Policy Dialogue Germany Western Balkans' / SWG project (08/2022-ongoing).
- Consultant for the assessment of the bases for establishing a National Coordination Mechanism for Food Security for the needs of the project 'Support to the development of the National Food Security Strategy' (08/2022-07/2023).
- Expert engaged within the project Germany - Western Balkans Agricultural Policy Dialogue (APD-WB): Component on Knowledge Transfer & Innovation (AKIS) / SWG project (01-12/2022).
- Expert for preparing Country Report on the Status of Organic Production, Processing and Trade in North Macedonia (01-08/2022).
- Expert for preparing Study on Multidimensional Poverty Analyses in Republic of North Macedonia 2022, supported by the National Federation of Farmers (01-02/2022).
- Expert for preparing Study on Multidimensional Poverty Analyses in Western Balkans, supported by We Effect (08/2021-01/2022).
- Expert on Preparation of a Handbook for Improving the Financial Literacy of Farmers, supported by National Federation of Farmers and We Effect (08-09/2021).
- Evaluation Expert within Nordic Support for Progress of North Macedonia Project for
- Monitoring and Evaluation (M&E) of the implemented CSO and Media grants projects (UNOPS-SIDAPRO-2021-S-004) (05-09/2021).
- Non-key expert on Value Chain Analysis of Honey: Data Collection and Analysis within the Project 'Introduction and Implementation of Common Market Organization Measures (CMO)', funded by European Union (10/2020-02/2021).
- Researcher in the Project 'Study on the research, innovation and technology transfer in the Agro-food Sector in the Western Balkan Countries, Phase II', funded by Joint Research Centre (JRC) - European Commission / SWG project (09/2020-10/2021).
- Researcher to conduct an analysis of financial products available for smallholders in rural areas, supported by the National Federation of Farmers (07-09/2020).
- National Consultant on Rural Development for the FAO's Project 'TCP/MCD/3702 - Support to Integrated Community Development' (10/2019-12/2021).
- Researcher in the Projects 'Measuring Women Empowerment in Agriculture in the Republic of Macedonia with survey based and experimental economic method, phase I and phase II', supported by UN Women (2018-2023).
- Expert for developing business plans in the Project 'Conservation of biodiversity in mountain grazing areas of Shara', implemented by Milieucontact Macedonia, supported by EU (2018-2019).
- Expert in the Project "National Convention on the European Union in Macedonia", implemented by European Movement in Macedonia, funded by USAID and SlovakAid (10/2017-ongoing).
- Trainer in Finances in the Project 'Provision of services through development and implementation of capacity development programme for the members of the newly established legal entity of rural women of Prespa', implemented by CNVP, supported by UNDP (08/2020).
- Researcher in the Project Project 'Analysis on Financial Products' Information Available to Smallholders in Rural Areas', implemented by the National Federation of Farmers, funded by WeEffect (07-09/2020).
- National Expert in the Projects Project 'Study on the research, innovation and technology transfer capacities and on the recent agricultural policy developments in the context of the EU approximation process in the pre-accession countries', funded by Joint Research Centre (JRC) - European Commission / SWG project (12/2019-09/2020).
- Expert in Finance in the FAO's Project 'Technical Guide for Green and Sustainable Broiler Value Chain' (07-10/2019).
- Non-key Expert for development of business plans for pilot farms related to tobacco dryers and diversification with pepper and alfalfa, within the Project 'Building the Basis for the Reform of the Tobacco Sector', implemented by MAFWE, supported by EU (10-12/2019).

- Non-key Expert on Marketing Subsectors – Rapid Market Assessment of Milk Value Chain, within the Project 'Introduction and Implementation of Common Market Organization Measures (CMO)', implemented by MAFWE, funded by EU (04-08/2019).
- Social & Community Development Expert in the FAO's project 'GCP/MCD/002/EC – Mainstreaming of the National Land Consolidation Programme (MAINLAND)' for Stojakovo, Gevgelija, implemented by MAFWE, FAO and GeoAprouzal, financially supported by EU (02-06/2019).
- Expert in the Project 'Possibilities for Implementation of Investments for Construction of Purchase-distribution Center(s) for Fruits and Vegetables, implemented by FASF, supported by MAFWE (04/2018-08/2019).
- Expert in the Project 'Increasing Market Employability (IME)' to develop impact assessment in the organic agriculture sector due to different IME's interventions in the organic sector during 2018, specifically on the fair visits by organic firms supported by IME (01-02/2019).
- Social & Community Development Expert in the FAO's project 'GCP/MCD/002/EC – Mainstreaming of the National Land Consolidation Programme (MAINLAND)' for Carev Dvor, Prespa, implemented by MAFWE, FAO and GeoAprouzal, financially supported by EU (10/2018-02/2019).
- Expert in the Project 'Increasing Market Employability (IME)' to develop impact assessment in the organic agriculture sector due to different IME's interventions in the organic sector during 2017 (01-02/2018).
- Expert in the Project 'Land Market Development and Small Farms' Access to Land in the Pre-accession Countries, LMSF-AC', Joint Research Centre (JRC), European Commission / SWG project (12/2017-03/2018).
- Project of the European Movement in Macedonia: "National Convention on the European Union in Macedonia" (2017-present), National Expert. USAID and SlovakAid.
- Swisscontact project: "Impact Assessment in the Organic Agriculture Sector in 2017 due to the different IME interventions in the organic agriculture (2017-2018), Expert. Swiss Agency for Development and Cooperation, SDC.
- UKIM project: "Attitudes of Macedonian Agricultural Producers regarding the Introduction of New Measures in the Rural Development Program (2015-2016), Researcher. University "Ss. Cyril and Methodius" in Skopje, UKIM.
- RRPP regional project "Establishing Rural Development Network for Joint Research Cooperation" (2016), Senior Researcher. Swiss Agency for Development and Cooperation, SDC.
- FAO/MAFWE project: "Feasibility and Design Study for the Revitalization and Growth of the Broiler Industry in Macedonia" (2015), Expert. Food and Agriculture Organisation, FAO.
- IPA/MAFWE project: "Introduction of New IPARD Measures to be Implemented under IPARD II, NIMS (2015), Expert. IPA.
- AAEM/WB project: "Assessing the Market Value of Agricultural Land in Macedonia: Second Phase (2015), Expert. World Bank, WB.
- RRPP regional project "The impact of socio-economic structure of rural population on success of rural development policy" (2014-2015), Senior Researcher. Swiss Agency for Development and Cooperation, SDC.
- FFRM project: "Experience the healthy rural life" (2014), Trainer for Farm Business Planning. IPA EU cross-border.
- FAO/MAFWE project: "Preparation of the National strategy for agriculture and rural development 2014-2020 (2014), Expert. FAO.
- AAEM/WB project: "Assessing the Market Value of Agricultural Land in Macedonia: First Phase (2014), Expert. World Bank, WB.
- AAEM project: "Business Start-up Handbook for Young Farmers" (2014), Expert for preparation of the Handbook, Chapter 3: Investments in Agriculture and Rural Financial Services. US Embassy.
- MAFWE/FASF: "Assets Valuation in Agriculture" (2012-2015), Trainer. MAFWE in collaboration with Chamber of Valuers of RM.
- MAFWE/AgBiz project: "Annual Report for Agriculture and Rural development" (2007-2012), Expert. USAID.
- SLU/FASF project: "Building Capacity for Macedonian Policy Formulation and Economic Analysis Related to the Agricultural Sector (2006-2012); Holder of MSc grant to study at SLU (2006-2008), Assistant to Director of Studies for double degree MSc between FASF and SLU (2008-2012), Teaching Assistant for the courses at the double degree MSc (2010-2012), Research Activities (2008-2012). Swedish International Development Agency, SIDA.
- FP7 project: "Enlargement Network for Agripolicy Analysis, AgriPolicy" (2009), Expert and Researcher (creation of the national agricultural statistics database for Eurostat, and preparation of related written reports; research for competitiveness of the dairy food chain in RM). FP7 programme, EC.

- SNV project: "Study Development and Analysis of the Agricultural Sector" (2009), Expert ('Competitiveness of Fruit and Vegetable Producers in the Republic of Macedonia' and 'Effects of the Existing Policies and Measures of the Government of the Republic of Macedonia in the Sector of Agriculture with a Special Focus of the Fruits and Vegetables Sub-sector'). SNV.

Publications in Journals

- Elenov, R., Martinovska Stojcheska, A., Simonovska, A., Postolov, K., and Temelkov, T. 2023. Grape Producers Economic Performance – Production Size Perspective. *Agroekonomika*, Vol. 52 No 99 (2023) 41-50.
- Simonovska, A., Tuna, E. and Gjoshevski, D. 2022. Responsible Innovation in Agriculture: A Case Study from North Macedonia, *Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development*, Vol. 22 (3): 665-674.
- Simonovska, A., Tuna, E. and Gjoshevski, D., Velkovski, D. 2022. Credit Risk in Agriculture in North Macedonia: Macroeconomic Perspectives. *Journal of Agricultural, Food and Environmental Sciences* Vol 76 No 4 (2022) 27-37.
- Tuna, E., Simonovska, A. and Petrovska Mitrevska, B. 2022. Multidimensional Analysis Of Rural Poverty In North Macedonia. *Journal of Agricultural, Food and Environmental Sciences* Vol 76 No 8 (2022) 52-61.
- Janeska-Stamenkovska, I. and Simonovska, A. 2021. Smallholders' Priorities in Financing: Mathematical Applications in a Context of a Post-transition Economy. *Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development*, Vol. 21 (1): 405-412. <http://managementjournal.usamv.ro/index.php/scientific-papers/current>
- Tuna, E., Bogdanov, N., Nikolic, A. and Simonovska, A. 2020. Comparative Study on Social Networks in Post-socialistic Western Balkan Countries: Formal and Informal Networking for Information Diffusion. *Eastern European Countryside*, 2020 (26): 105-125. DOI: <http://dx.doi.org/10.12775/EEC.2020>.
- Martinovska Stojcheska, A., Tuna, E., Kotevska, A. and Simonovska, A. 2020. Exploring the Links Between Farmers' Intention to Apply for Rural Development Program and Networks. In: M. Brka et al. (eds): *AgriConf 2019, IFMBE Proceedings* 78, 201-208. Switzerland, Cham: Springer Nature Switzerland AG. DOI: https://doi.org/10.1007/978-3-030-40049-1_26
- Simonovska, A., Martinovska Stojcheska, A., Petrovska Mitrevska, B., Buzharovska, D., Gjoshevski, D. and Kotevska, A. 2019. Macedonian Agricultural Capital Market and Supporting Mechanisms: An Overview. *Journal of Agricultural, Food and Environmental Sciences*, Vol. 73 (2): 12-19. DOI: <https://journals.ukim.mk/index.php/jafes/article/view/1342>
- Tuna, E., Martinovska Stojcheska, A., Janeska Stamenkovska, I. and Simonovska, A. 2019. Networks in the Macedonian Organic Production Context. *Journal of Agricultural, Food and Environmental Sciences*, Vol. 73 (2): 47-56. DOI: <https://journals.ukim.mk/index.php/jafes/article/view/1347>
- Nacka, M., Simonovska, A., Skataric, G. and Dudic, B. 2019. Opportunities to Profit under Competitive Market Conditions. *Agriculture & Forestry*, 65 (4): 161-174. DOI: 10.17707/AgricultForest.65.4.14
- Simonovska, A., Gjosevski, D., Elenova, S. and Martinovska-Stojcheska, A. 2017. Sensitivity of Agri-Food Sector to the Financial Crisis: Empirical Evidence from a Balkan Country. *Agriculture & Forestry*, 63 (4): 175-190. DOI:10.17707/AgricultForest.63.4.19
- Nacka, M., Georgiev, N. and Simonovska, A. 2016. Young Consumers' Preferences for Macedonian Wine. *Agriculture and Forestry*, Vol. 62 (2): 103-110. DOI: 10.17707/AgricultForest.62.2.09
- Simonovska, A., Gjosevski, D. and Campos, M. 2014. Effects of Financial Decisions on Farm Profitability in the Republic of Macedonia: Evidence from a Transition Economy. *Outlook on Agriculture*, Vol. 43 (4): 273-280. DOI: <http://dx.doi.org/10.5367/oa.2014.0185>
- Simonovska, A., Gjosevski, D., Nacka, M. and Georgiev, N. 2012. Methods of International Indicators of Trade Analysis. *Journal of Agricultural, Food and Environmental Sciences*, Vol. 59: 60-68.
- Simonovska, A. and Nilsson, J. 2011. Conditions for Structural Change in the Macedonian Dairy Industry – The Dairy Farmers' Choice of Processors. *Post-communist Economies*, Vol. 23 (4): 539-551. DOI: <http://dx.doi.org/10.1080/14631377.2011.622577>
- Dimitrievski, D., Martinovska-Stojcheska, A. and Simonovska, A. 2011. Agricultural Policy Measures in the Vegetable Sub-sector in the Republic of Macedonia. *Yearbook of the Faculty of Agricultural Sciences and Food – Skopje*, Vol. 56, 115-124. Skopje.
- Krstevska, A., Georgiev, N., Nilsson, J. and Cungurski, D. 2008. Transaction Costs Analysis in Dairy Farming. *Yearbook of the Faculty of Agricultural Sciences and Food – Skopje*, Vol. 53, 137-144.

- Cungurski, D and Krstevska, A. 2008. Contribution to the Methods of IPARD's Investment Programme's Assessment. Yearbook of the Faculty of Agricultural Sciences and Food – Skopje, Vol. 53, 145-155. Skopje.

Monographs

- Kasimis, C., Zhllima, E., ..., Simonovska, A., ..., Pavloska Gjorgjieska, D. 2023. Enabling Functional and Integrated AKIS Systems in the Western Balkans. North Macedonia, Skopje: Standing Working Group for Regional Rural Development (SWG).
- Martinovska Stojcheska, A., Petrovska Mitrevska, B., Simonovska, A. 2023. Second Book of Recommendations – Cluster V: Resources, Agriculture and Cohesion. In: Gjurovska, M., ed. 2019. National Convention on the European Union of the RNM. Skopje: European Movement North Macedonia, Ch 5, 154-174.
- Martinovska Stojcheska, A., Kotevska, A., Simonovska, A., Gjoshevski, D., Dimitrievski, D., Tuna, E., Janeska Stamenkovska, I., Nacka, M., Elenov, R. and Chanevski, Z. 2022. Report on the Status of Organic Agriculture and Industry in North Macedonia, p.30. Dresden, Germany: EkoConnect e.V.
- Martinovska Stojcheska, A., Petrovska Mitrevska, B., Simonovska, A. 2019. Working group 1: Agriculture and Rural Development (Chapter 11). In: Gjurovska, M., ed. 2019. National Convention on the European Union of the RNM. Skopje: European Movement North Macedonia, Ch 2, 22-44.
- Bedrač, M., Bele, S., Cunder, T., Kožar, M., Zhllima, E., Ognjenović, D., Vasko, Z., Gjoshevski, D., Simonovska, A., Spahić, M., Kerolli Mustafa, M., Subić, J., Kovačević, V., Paraušić, V. and Jeločnik, M. 2018. Land Market Development and Small Farms' Access to Land in the Pre-Accession Countries. Skopje: Regional Rural Development Standing Working Group in SEE (SWG).
- Simonovska, A. and Gjosevski, D. 2016. Assessing the Financial Capacity of the Agricultural Companies: Econometric Modelling of Micro-panel Data. Saarbrücken, Germany: Scholar's Press.
- Bogdanov, N., Simonovska, A. and Nikolic, A. 2015. Socio-economic Characteristics of Surveyed Farmers Relevant for Participation in RD Program. In: Kotevska, A. and Martinovska-Stojcheska, A., eds. 2015. The Impact of Socio-Economic Structure of Rural Population on Success of Rural Development Policy – Macedonia, Serbia and Bosnia and Herzegovina. Skopje, Association of Agricultural Economists of Republic of Macedonia, Ch. 6, 73-81. (Part of monograph) DOI: 10.13140/RG.2.1.1487.6245
- Dimitrievski, D., Georgiev, N., Simonovska Ana, Martinovska-Stojcheska, A. and Kotevska, A. 2010. Chapter 6: Review of agriculture and agricultural policy in FYR Macedonia. In: Volk, T. Agriculture in the Western Balkan Countries. IAMO, Vol. 57, 145-164. <http://ageconsearch.umn.edu/handle/96200>
- Simonovska, A. 2010. An analysis of international indicators of trade: The case of Macedonian apple trade. In: Dimitrievski, D. Agriculture in the process of adjustment to the common agricultural policy, Monography. Skopje: Faculty of Agricultural Sciences and Food – Skopje, UKIM, 242-257.
- Azderski, J., ..., Krstevska, A., ..., Usaleski, V. 2010. Sector Study – Macedonian Agriculture in the period 1995-2007. Building Capacity for Macedonian Higher Education, Research and Policy Analysis in Agriculture – with a focus on Agricultural Economics. Skopje: Faculty of Agricultural Sciences and Food-Skopje & Swedish University of Agricultural Sciences (Uppsala).

Conference papers

- Simonovska, A., Tuna, E., Gjoshevski, D., Pavloska Gjorgjieska, D., Georgievski, G. 2023. Elevating Agriculture Knowledge and Innovation System (AKIS) in the Republic of North Macedonia. 62. IALB – 12. EUFRAS – 9. SEASN – Working Congress 2023, 'The role of education and advice in the transformation process of agriculture in the context of climate change, ensuring nutrition and social requirements', September 10-14, 2023, Dresden, Germany.
- Simonovska, A., Velkovski, D., Tuna, E. and Gjoshevski, D. 2022. Credit Risk in Agriculture in North Macedonia: Macroeconomic Perspectives. ISAF 2022, 4th International Symposium for Agriculture and Food, Ohrid. 12-14 October, 2022.
- Tuna, E., Simonovska, A. and Petrovska Mitrevska, B. 2022. Multidimensional analysis of rural poverty in North Macedonia. ISAF 2022, 4th International Symposium for Agriculture and Food, Ohrid. 12-14 October, 2022.
- Simonovska, A., Tuna, E. and Gjoshevski, D. 2022. Research Foundations to Provide Grounds for Development of the Agriculture Knowledge and Innovation System in North Macedonia. Joint Conference of the Slovenian Association of Agricultural Economists (DAES) and the Austrian Association of Agricultural Economists (ÖGA), University of Ljubljana, Biotechnical Faculty, Ljubljana, Slovenia. 22-23 September, 2022.
- Simonovska, A., Tuna, E. and Gjosevski, D. 2021. Is Responsible Innovation in Agriculture Possible? The Case of North Macedonia. IAE International conference, Online, Sofia, Bulgaria. 28 October, 2021.
- Simonovska, A. and Gjosevski, D. 2018. Land Market Development in the Republic of Macedonia. International conference: European Agriculture and Food Value Chain: Dynamics and Innovations, Sofia, Bulgaria. 22-24 October, 2018.

- Georgiev, N., Gjoshevski, D., Dimitrievski, D., Martinovska Stojcheska, A., Kotevska, A., Tuna, E., Janeska Stamenkovska, I., Simonovska, A., Nacka, M. and Elenov, R. 2018. Macedonian Farmers Attitudes Towards Introduction of New Rural Development Measures. IAE International conference: European Agriculture and Food Value Chain: Dynamics and Innovations, Sofia, Bulgaria. 22-24 October, 2018.
- Simonovska, A., Kotevska, A. and Gjosevski, D. 2017. Effectiveness of business models in farming: the case of apple production in the Republic of Macedonia. 3rd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 18-20 2017, Ohrid, RM.
- Simonovska, A., Tuna, E. and Gjosevski, D. 2017. The Influence of Transaction Costs on Farmers' choice of a Bank: An Evidence for a Market-based Mechanism. 3rd International Symposium for Agriculture and Food organized by the Faculty of Agricultural Sciences and Food. 18-20 October, 2017, Ohrid, RM.
- Markoski, I., Simonovska, A., Gjosevski, D., Kotevska, A. and Kocovski, D. 2017. Are Farm-Animal Welfare Standards in Commercial Egg Production Systems Financially Viable? A Case Study for the Republic Of Macedonia. 3rd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 18-20 2017, Ohrid, RM.
- Kotevska, A., Bogdanov, N., Nikolić, A., Martinovska Stojcheska, A., Tuna, E., Simonovska, A., Dimitrievski, D., Gjoshevski, D., Georgiev, N., Uzunović, M., Papić, R., Milić, T., Andgelković, B., Bećirović and Petrović, L. 2016. The Impact of Socio-economic Structure of Rural Population on Success of Rural Development Policy. RRPP Annual conference "Social, political and economic change in the Western Balkans", September 2-3, 2016, Tirana, Albania.
- Gjosevski, D., Simonovska, A., Dimitrievski, D., Georgiev, N., Pesovski, M., Azderski, J., Kotevska, A., Tuna, E., Janeska-Stamenkovska, I., Nacka, M., Hadzievski, V. and Nikolovska, V. 2016. Capturing the Farmland Market Data in the Republic of Macedonia. 2nd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 7-9 2015, Ohrid, RM.
- Huzjan, V., Gjosevski, D. and Simonovska, A. 2016. Financial Analysis of the Wineries in the Republic of Macedonia. 2nd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 7-9 2015, Ohrid, RM.
- Tuna, E., Simonovska, A., Kotevska, A. and Martinovska-Stojcheska, A. 2016. Cooperation Attitudes of Farmers in the Republic of Macedonia in the Process of RDP Grant Application. 2nd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 7-9 2015, Ohrid, RM.
- Nacka, M., Georgiev, N. and Simonovska, A. 2016. Young Consumer Preferences for Macedonian Wine. 2nd International Symposium of Agriculture and Food organized by the Faculty of Agricultural Sciences and Food, October 7-9 2015, Ohrid, RM.
- Kotevska, A., Martinovska Stojcheska, A., Tuna, E. and Simonovska, A. 2015. Do Networks Influence the Farmers' Intention to Apply for Rural Development Program? 25th Annual Conference of the Austrian Society of Agricultural Economists, September 16-18, 2015, Prague, Czech Republic.
- Georgiev, N., Gjoshevski, D., Simonovska, A. and Nacka, M. Opportunities to profit under competitive market conditions: The case of the Macedonian wineries. 29th International Conference of Agricultural Economists of IAAE: Agriculture in an Interconnected World', Milano, Italy. 8-14 August, 2015.
- Kotevska, A., Bogdanov, N., Nikolić, A., Martinovska Stojcheska, A., Tuna, E., Simonovska, A., Dimitrievski, D., Gjoshevski, D., Georgiev, N., Uzunović, M., Papić, R., Milić, T., Andgelković, B., Bećirović and Petrović, L. 2015. The Impact of Socio-economic Structure of Rural Population on Success of Rural Development Policy. RRPP Annual conference "Social, political and economic change in the Western Balkans", May 28-29, 2015, Ohrid, Macedonia.
- Tuna, E., Simonovska, A., Georgiev, N., Nikolić, A., and Bogdanov N. 2015. Lack of Social Capital as the Main Obstacle for Efficient Use of Rural Development Programs in West Balkan Countries. 22nd European Seminar on Education and Extension (ESEE), April 28-30, 2015, Wageningen, Netherlands.
- Simonovska, A. and Gjosevski, D. 2014. Does the Agricultural Policy Foster Agricultural Development? Evidences on the Corrections of the Rural Capital Imperfection in the Republic of Macedonia. XIVth Congress of the European Association of Agricultural Economists, August 26-29, Ljubljana.
- Simonovska, A., Gjosevski, D. and Campos, M. 2014. Financial Ratio Analysis: Applications on Agricultural Companies in the Republic of Macedonia. 9th International Conference of the Association of Agricultural Economists of Republic of Macedonia (AAEM). 24-25 April, Ohrid.
- Simonovska, A., Gjosevski, D. and Campos, M. 2012. Capital Structure and Financial Performance of Agricultural Companies – Evidences from the Macedonian Agricultural Sector in Transition. 132nd Seminar of the European Association of Agricultural Economists, October 25-27, Skopje.

- Pesevski, M., Georgiev, N. and Simonovska, A. 2011. Wheat balance of the markets in the Republic of Macedonia. Proceedings: 46th Croatian & 6th International Symposium on Agriculture, Opatija, 328-332.
- Simonovska, A. and Gjosevski, D. 2010. The Level of Systematic Risk in the Period of Economic Crisis. Interdepartmental Meeting of Agricultural Economists, September 2010, Bar, Monte Negro.
- Krstevska, A. and Jerker, N. 2009. Conditions for Structural Change in the Macedonian Dairy Sector – The Dairy Farmers' Choice of Processors. Proceedings: 4th International Conference on Economics and Management of Networks (EMNet), September 3-5, Sarajevo, Bosnia and Herzegovina.

Other publications

- Simonovska, A., Tuna, E. and Gjosevski, D. 2024. Guides and Tools for organizing and promoting Demonstration Farms: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Handbook)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2024. Guides and Tools for organizing and promoting Benchmarking for Better Farm Performance: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Handbook)
- Simonovska, A. and Tuna, E. 2024. How to Improve Farm Planning? A Guide for Agricultural Advisers and Farmers. Skopje: Modernisation of Advisory Services for Operators in Agriculture Field in North Macedonia, MAFWE. (Handbook)
- Tuna, E. and Simonovska, A. 2024. My Profile as Agricultural Adviser. Skopje: Modernisation of Advisory Services for Operators in Agriculture Field in North Macedonia, MAFWE. (Handbook)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator on Agriculture Innovation: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator for organizing and promoting Demonstration Farms: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator for organizing and promoting Field Labs: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator for organizing and promoting Living Labs: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator for organizing and promoting Benchmarking for Better Farm Performance: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Tuna, E. and Gjosevski, D. 2023. Informator for organizing and promoting YouTube and Social Media for and from Farmers: Groups for farmers-led interactive innovation, Agriculture Knowledge and Innovation System (AKIS). Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Pamphlet)
- Simonovska, A., Gjosevski, D. and Tuna, E. 2023. Roadmap and Action Plan for Development of National AKIS. 2023. Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Strategic Document)
- Gjosevski, D. and Simonovska, A. 2023. Labour Study in Agriculture: Pelagonia Region. Skopje: RENAISSANCE. (Study)
- Srbinska, S., Dimitrievski, D., Santa, D., Simonovska, A., Tuna, E. and Spiroski, I. 2023. Outline for the Food Security and Nutrition Strategy (FSNS) in North Macedonia. Skopje: Food Security and Economic Empowerment in North Macedonia, FAO. (Report)
- Simonovska, A., Tuna, E., Srbinska, S. and Santa, D. 2022. Survey Results Report: Assessing Grounds for Establishing a National Coordination Mechanism for Food Security. Skopje: Food Security and Economic Empowerment in North Macedonia, FAO. (Report)
- Tuna, E., Simonovska, A. and Petrovska Mitrevska, B. 2022. Multidimensional Analysis of Poverty in the Republic of North Macedonia. Skopje: National Federation of Farmers. (Study)
- Tuna, E. and Simonovska, A. 2021. Multi-Dimensional Poverty Analyses in Western Balkans. Skopje: WeEffect. (Study)
- Gjosevski, D., Simonovska, A. and Tuna, E. 2021. Study on the research, innovation and technology transfer in the Agro-food Sector in the Western Balkan Countries, Phase II. Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Report)

- Simonovska, A. and Gjoshevski, D. 2021. Through Financial Literacy to Financial Inclusion: Guide for Farmers. Skopje: National Federation of Farmers. (Handbook)
- Simonovska, A., Petrovikj, B., Arsov, S., Hartvigsen, M. and Fieldsend, A. 2021. Baseline Analysis on the Pilot Community 'Bitola': Optichari, Zhabeni and Egri. Skopje: Support to Integrated Community Development, FAO. (Study)
- Simonovska, A., Borisov, B., Arsov, S., Hartvigsen, M. and Fieldsend, A. 2021. Baseline Analysis on the Pilot Community 'Cheshinovo-Obleshevo': Cheshinovo, Sokolarci and Spanchevo. Skopje: Support to Integrated Community Development, FAO. (Study)
- Simonovska, A. 2021. Value Chain Analysis: Honey (data collection), CMO Report. Skopje: Introduction and implementation of Common Market Organization measures (CMO), MAFWE. (Report)
- Simonovska, A. and Janeska Stamenkovska, I. 2020. Analysis on Financial Products' Information Available to Smallholders in Rural Areas. Skopje: National Federation of Farmers – Skopje, North Macedonia. (Study)
- Simonovska, A., Nacka M., Tuna, E. and Petrovska-Mitrevska, B. 2020. A Guide to Women's Leadership and Entrepreneurship in Rural Areas. National Federation of Farmers – Skopje, North Macedonia. (Handbook)
- Gjoshevski, D., Simonovska, A. and Tuna, E. 2020. Study on the research, innovation and technology transfer capacities and on the recent agricultural policy developments in the context of the EU approximation process in the pre-accession countries. Skopje: Regional Rural Development Standing Working Group in SEE (SWG). (Report)
- Grimes, F., Kocevski, D., Dimitrievski, D., Martinovska – Stojceska, A., Gjoshevski, D., Simonovska, A., Nacka, M., Janeska Stamenkovska, I., Pejkovski, Z., Dzabirski, V., Srbinska, S., Gjeorgijevski, S., Dodovski, A., Dimitrovski, V., Buzharovska, D. 2019. Technical Guide for Green and Sustainable Broiler Value Chain. Budapest: FAO. (Handbook)
- Simonovska, A. 2019. Rapid Market Assessment: Dairy, CMO Report. Skopje: Introduction and implementation of Common Market Organization measures (CMO), MAFWE. (Report)
- Martinovska Stojcheska, A. and Simonovska, A. 2019. Guide on Productivity. Skopje: National Federation of Farmers. (Handbook)
- Simonovska, A. 2018. Information Evaluation in Organic Production: A Beneficiary-Level Assessment 2017. In: Impact assessment in the organic agriculture sector in 2017 due to the different IME interventions in the organic agriculture. Skopje: IME. (Report)
- Gjosevski, D., Simonovska, A., Dimitrievski, D., Georgiev, N., Pesevski, M., Azderski, J., Kotevska, A., Tuna, E., Janeska-Stamenkovska, I., Nacka, M., Hadzievski, V. and Nikolovska, V. 2015. Report of the Second Phase of Field Research on the Price of Agricultural Land in the Republic of Macedonia. Skopje: World Bank Macedonia. (Study)
- Kotevska, A., Dimitrievski, D., Gjoshevski, D., Georgiev, N., Martinovska Stojcheska, A., Tuna, E., Simonovska, A. 2015. Recommendations for enhancing the rural development policy in Republic of Macedonia. (Brochure)
- Gjosevski, D., Simonovska, A., Dimitrievski, D., Georgiev, N., Pesevski, M., Azderski, J., Kotevska, A., Tuna, E., Janeska-Stamenkovska, I., Nacka, M., Hadzievski, V. and Nikolovska, V. 2014. Report of the First Phase of Field and Desk Research on the Price of Agricultural Land in the Republic of Macedonia. Skopje: World Bank Macedonia. (Study)
- Gjosevski, D. and Simonovska, A. 2014. Investments in Agriculture and Rural Financial Services. In: AAEM, ed. 2014. Handbook for Young Farmers: Start-up of agribusiness. Skopje: AAEM, Ch. 3, 25-37. (Handbook)
- Dimitrievski, D., Kotevska, A., Janeska Stamenkovska, I. and Krstevska, A. 2009. Review of available literature on direct payment in Macedonia. AgriPolicy - Enlargement Network for Agripolicy Analysis. (Report)
- Krstevska, A., Nacka, M., Janeska, I., Georgiev, N. 2009. An Assessment of the Competitiveness of the Dairy Food Chain in the Republic of Macedonia. European Commission under the framework of FP7. (Report)
- Gjosevski, D., Krstevska, A. and Nacka, M. 2009. Agricultural Statistics Database: FYR Macedonia. European Commission under the framework of FP7. (Report)
- Krstevska, A., Nacka, M. and Volk, T. 2009. Agricultural Statistics Database – Survey on Data and Methodology in the Republic of Macedonia. European Commission under the framework of FP7. (Report)

Events (selected)

- Panelist on the session: Innovation in Agricultural Production at the Second National Rural Parliament. 18-19 June 2024. Strumica.
- Facilitator on the Workshop for Setting-up an Union of Rural Youth: Developing a Strategic Plan for the Union. 28-30 March 2024. Skopje.

- Panelist at the Dissemination Event at MAFWE: AKIS results in North Macedonia. 8 March 2024. Skopje.
- Key Note Speaker at the National Convention for the EU of the Republic of North Macedonia: AKIS development in North Macedonia. 5 March 2024. Skopje.
- Key Note Speaker at the FAO Regional Rural Youth Forum for Europe and Central Asia: The Situation of Rural Youth – Survey Results. 29-30 November 2023. Budapest, Hungary.
- Moderator at the 3rd Balkan Rural Parliament & Balkan Food Summit and Key Note Speaker: The Role of Youth and Women in Rural Development in Western Balkans. 12-15 June 2023, Mostar, Bosnia and Herzegovina.
- Panelist on the session: Education and Economic Development Panel Discussion at the Humphrey Alumni Global Policy Series. 16-18 September 2022, Belgrade, Serbia.
- Moderator at the Regional Rural Development Policy Forum. 14 June 2021, Ohrid.

Training (Received-selected)

- SDG 5.a.1. Indicator and its Implementation in RNM, by GIZ, SWG, FAO, MAFWE. 3-4 April 2024, Skopje.
- Regional Workshop Agri-Environmental Indicators Monitoring and Climate Change Adaptation in Agriculture: Support strategic approaches and preventive measures by Austrian Environmental Agency, EU-funded project EU4Green. 20-21 September 2023, Tirana, Albania.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Mentoring of Advisory Processes, Innovation, and many advisory farm visits by the Bavarian State Estates (BaySG). 5-8 September 2023, Schwarzenau, Germany.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: CECRA modules (Module 7: Shaping Advisory Processes, Module 9: Facilitation and Discussion Group Management) and two advisory farm visits by Teagasc, Ireland. 29 May – 2 June 2023, Carlow, Ireland.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Advisory Enterprise & Intergenerational Dialogue by Rural Family Counseling Service (LFB) of the Diocese of Würzburg, Germany. 19-20 July 2023, online.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Gender Equity by Teagasc, Ireland. 19 April 2023, online.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Farmer Health and Safety by Teagasc, Ireland; Irish Health and Safety Authority; IAMZ. CIHEAM, and School of Health & Human Performance, Dublin City University (DCU). 20 April 2023, online.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Applied Agricultural Economics by State Academy for Food, Agriculture and Forestry, Germany. 21-24 March 2023, online.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: Project Management by University of Santiago de Compostela, Spain. 21-22 February 2023, online.
- Training of Trainers: Farmers Business Game – Financial Literacy by German Sparkassenstiftung for International Cooperation. 16-19 и 23-26 January 2023, online.
- Erasmus+ Young EUFRAS Training and Mentorship Programme: CECRA modules (Module 1: My Profile as Advisor, Module 2: Communication) and two advisory farm visits by the Chamber of Agricultural and Food Enterprises (CCIS - CAFE), Slovenia. 28 November – 3 December 2022, Novo Mesto, Slovenia.
- Training of Trainers: Savings Game – Financial Literacy by German Sparkassenstiftung for International Cooperation. 23 February – 4 March 2022, online.
- Western Balkan HEInnovate Training Workshop by RawMaterials Academy, supported by EU. 22-24 September 2021, online.

Membership

- Association of the Agricultural Economists of the Republic of Macedonia (AAEM), Member (2010-present); Executive board member - treasurer [2017-present]
- European Association of Agricultural Economists (EAAE), a member [2010-2013]
- Sweden Alumni Network Macedonia, a member [since 2015]; a Board member [2018-2021]; Macedonian American Alumni Association [since 2019]
- Distinguished Humphrey Fellow in Development Economics [since 2019]
- Deputy Member from the Faculty of IPARD Monitoring Committee at the Ministry of Agriculture, Forestry and Water Economy [since 2020]
- Member of the Working Group on Advisory Services at the Ministry of Agriculture, Forestry and Water Economy [2022-2024]
- Deputy Member of the Working Group on Land Consolidation at the Ministry of Agriculture, Forestry and Water Economy [since 2023]
- Member of the Council for Monitoring and Coordination of Advisory Services in Agriculture and Rural Development (ASARD) and Agricultural Knowledge and Innovation System (AKIS) at the Ministry of Agriculture, Forestry and Water Economy [since 2024]

